

**MINUTES OF BOARD MEETING OF INVESTMENT ANALYSTS SOCIETY
HELD ON TUESDAY 23 MARCH 2021 AT 12H30 AT 51 WEST STREET HOUGHTON
ESTATE**

PRESENT

MIKE BROWN (MB)
MARK INGHAM (MH)
ARTHUR THOMPSON (ADT)
PETER DU TOIT (PDT)
INGRID GOODSPEED (IG) (ZOOM)
MARK HODGSON (MH) (ZOOM)
KEITH McLACHLAN (KM)

APOLOGIES NOMTHA NGUMBELA (NN)
EBEN MARE (EM)

1 FINANCIALS

**INVESTMENT ANALYSTS SOCIETY OF SOUTH AFRICA NPC
MONTHLY FINANCIAL REPORT
FEBRUARY 2021**

STATEMENT OF COMPREHENSIVE INCOME

OVERALL RESULT

The net year to date operating surplus for two months ended 28 February 2021, amounted to R632,813 (-27%) versus a 2020 comparative surplus of R866,811. The R632,813 includes a fair value positive investment gain of R100,316 (with no comparative figure available) and can be compared to a rough YTD budget estimate surplus of R584,701 which includes R14,500 of investment income.

INCOME

Total operating income for the two months ended 28 February 2021, amounted to R729,075 (-26.7%) versus the 2020 comparative of R995,174 and (-20.2%) compared to rough YTD budgeted income of R914,078. Subscription income received to date amounted to R643,230 (-20.2%) in relation to 2020 subscription comparative of R806 182 and (-20.9%) vs. the budgeted subscription amount of R813,044. This represents around 673 member subscriptions paid vs. a 2021 budget of 850 member subscriptions.

Net presentation revenue for the two months ended 28 February 2021 amounted to R68,243 (-60.9%) vs. the 2020 comparative of R174,567 and (-28.3%) compared to a rough YTD budgeted income of R90,013.

Bank interest R1,379 (-66.2%) versus the 2020 comparative of R4,077 reflecting lower interest rates.

Non-operating related investment income to date amounted to R100,389 including an unrealized investment gain of R100,316 to date. This compares to 2021 budget for investment income (dividends and ETFSA interest) of R87,000. An unrealized investment gain of R10,428 on the staff investment plan is excluded from the income statement, but included in the revaluation reserve on the balance sheet.

EXPENSES

Total administrative expenses for the two months ended 28 February 2021 amounted to R223,437 vs. the 2020 comparative of R223,623. Operational expenses surplus at (R26,786) were less than the 2020 comparative surplus of (R84,097) mainly due to the journal income being lower (VAT Output in error levied on Wits contribution) and the journal related costs being higher.

STATEMENT OF FINANCIAL POSITION AND CASH FLOW

Cash at bank of R236,675 as at 28 February 2021 comprises First National Bank Current account, money market investment and the 7-day notice accounts.

The investments comprise ETFSA investments for an amount of R3,666,276 (including the staff retirement investment of R393,829). The ratio of cash/money market investments to ETFSA equity investments stood at 6,1% to 93.9%.

23 March 2021

2 MEMBERSHIP

There were 3 new applications. ADT had contacted one applicant who it was thought was not suitable so only 2 accepted this month detailed at the end of these minutes.

713 members had paid their 2021 subscription. Subscription invoices indicating final notice had been sent on 1 March with cut-off date 31 March 2021 after which those unpaid would be notified of suspension

3. PRESENTATIONS

A list of presentations detailed below for perusal. These were webcast events.

Company CPD participation was still limited but AMW was persevering

4. GENERAL

IAS Masterclass

KM had no further feedback from Lyne Bell of Absa regarding presenting on Structured Notes. He would contact her again to see if we could firm up on a date

MB felt it was important to proceed with Masterclass events as soon as possible and suggested ETPs and other listed securities, outside of single companies, as topics, to be pursued. The Masterclass would need to be virtual to start with, until live presentations were allowed under lockdown regulations. Corpcam would charge around R15k per webinar and it was thought sponsors to fund the webcasts should be sought. MB to chat to Corpcam. He also asked board members to give thought to potential masterclass subject and speakers.

SAMREC /IAS

AMW had liaised further with Bruce Williamson as well as Samrec and she had felt uneasy at the proposal regarding Siobhan Joubert, a non- IAS member to take on this role. In discussion BW had agreed and it was decided that firstly he would attend at least 2 or the 4 annual Samrec meetings. In addition, the panel would short list potential IAS /SAMREC winners and discuss these with BW. All were happy with this outcome including Andy Clay whom AMW had informed and also thanked him for his input

MB asked to minute that BRUCE WILLIAMSON would be appointed as the IAS Board representative on the SAMREC panel. BW would not participate in any other IAS Board duties.

AWARDS

MB discussed the subject of the Excellence in Financial Reporting and Communications awards. The meeting agreed that member participation was extremely limited in the voting for awards and the awards categories should be reviewed. It was felt to be important to retain the awards going forward but could be held as a zoom event in COVID-19 circumstances via Corpcam who could record each of the winners. ADT to look at the awards sectors and feedback to the Board. In addition, it was felt that the board should select the winners due to the lack of feedback by members.

KM felt that assessments could be added to our site – every correspondence to show the tagline “ vote for the presenting company” or similar. Once ADT came up with some feedback this could be discussed further

PROFILE MEDIA – INVESTOR PORTAL

MB and KM were due to meet shortly with Profile, following which a presentation would be made to the board. MB had discussed the portal with JSE who were keen and possibly had funds to put into development of the portal. A presentation would also be made to them via ourselves if the JSE decided to pursue this.

KM had chatted to Listcorp who were new to SA. This platform was prebuilt and they were not our competition. They could provide company offerings just to IAS members as well as separately to non- members. They would be charging the companies and they were happy to discuss what we want

The board was happy to have two options to consider and to await proposals/presentations

IAS JOURNAL

MI had arranged to meet with the auditors to discuss placing a value on the Journal. He would also chat to T&F to find out exactly what they earned from the Journal. In discussions they had indicated they could possibly sell the Journal to schools or colleges as a stand-alone as currently the Journal was provided in a 'bundle'

It was also agreed to give thought to a sponsor for the Journal. Wits currently sponsored an amount annually but this was by no means guaranteed

MI undertook to provide abstracts to AMW to distribute to members

BOARD

It was agreed that Investment Committee (MH MB KM) should arrange a meeting after March when we would know how the subscriptions and other income stood.

The Audit Committee (MB ADT MH) – should arrange a meeting with the auditors to consider the annual financial statements and to further review the 2021 budget. AFS were not yet available and MH would chase up. This meeting would take place during April.

BOARD MEETING

The next Board meeting would be held on **20 APRIL 2021 at 12h30** at 51 West Street Houghton Estate, with Zoom facilities for members who cannot attend the meeting.

2021 - IAS Board Meetings				
DAY	TIME	DATE	ROOM BOOKED	
Tuesday	12h30	20 th April 2021	51 WEST & ZOOM	
Tuesday	12h30	25 th May 2021	51 WEST & ZOOM	
Tuesday	01h30	25 th May 2021- AGM	51 WEST & ZOOM	
SURNAME	INITIAL	COMPANY DETAILS	CODE	
KAMBADZA	T H D	AFRIFOCUS	ANA	
MABIALA	S J S	EBS ADVISORY	FD	
TOTAL: 2				
	ACA	Academic		
	AM	Asset Management		

	ANA	Analyst	
	ANO	Teaching/Audit	
	BNK	General Banking	
	CF	Corporate Finance	
	CRED	Credit Analyst	
	FD	Finance /Manager/Director	

CPD – where CPD stated – they have agreed to participate

0 – company has decided against

? – still awaiting reply

17 03 21	NEDBANK		WEBCAST	16H00	CPD
17 03 21	LIBSTAR		WEBCAST	10h00	CPD
18 03 21	METAIR		WEBCAST	14h00	
18 03 21	ARM		WEBCAST	10H00	0
19 03 21	INVESTEC		WEBINAR	09/1030	0
31 03 21	ASCENDIS HEALTH		WEBCAST	10H00	0